

DOI:10.5281/zenodo.17102759

PROJECT-BASED ACCOUNTING AS A STRATEGIC INSTRUMENT IN CONTEMPORARY FINANCIAL MANAGEMENT

Adrian NICOLAU, PhD Lecturer

Athenaeum University, Bucharest, Romania

nicolau.adrian@univath.ro

Larisa Roxana MANEA, PhD Student

Valahia University, Targoviste, Romania

larisamanea@yahoo.com

Abstract: *In the context of the growing transition toward a project-based organizational model, both in the private sector and within public institutions, project-based accounting emerges as a key component in the modern architecture of financial management. This paper examines how accounting practices structured around individual projects contribute to improved financial efficiency, support strategic decision-making, and ensure responsible resource management. The study is grounded in the premise that, in a complex and dynamic economic environment, detailed monitoring of costs and revenues per project is not merely advantageous but essential for financial sustainability. Using a qualitative methodology based on documentary analysis and case studies of best practices, the research explores both the advantages of project-based accounting—such as increased transparency, traceability, and resource allocation optimization—and the challenges it poses, including the need to adapt existing IT systems and enhance the professional skills of financial-accounting staff. The paper also highlights the integration of project accounting with modern management tools (such as ERP systems and project management software) as a critical requirement for generating relevant, real-time data. The findings support the idea that projects can no longer be treated as simple budgetary subunits; instead, they must be viewed as responsibility centers that directly reflect organizational performance. In this regard, project-based accounting asserts itself as a strategic vector of financial modernization, providing genuine support to managerial decision-making and contributing to the strengthening of internal control mechanisms in project-oriented organizations.*

Keywords: *project-based accounting, financial management, financial control, projects, organizational performance*

JEL Classification: *G32, H43, O22*

1. Introduction

The structural transformations that have shaped the global economy in recent decades have led to a profound reconfiguration of organizational and financial management models. In an environment marked by volatility, uncertainty, and growing pressure for efficient resource use, an increasing number of organizations—whether private companies, public institutions, or non-governmental entities—have shifted toward a project-based operational model. This transition reflects the need for flexibility, control, and results orientation—fundamental attributes of a modern and competitive economy.

Project-based management implies not only a reorganization of activities around clearly defined goals and deliverables, but also the adaptation of monitoring and control systems, particularly in the area of financial management. In this framework, project-based accounting emerges as an essential and strategic tool, surpassing its traditional bookkeeping function. By enabling granular tracking of expenditures, revenues, allocations, and budget execution for each individual project, it provides a robust foundation for decision-making, performance evaluation, and financial transparency.

This approach is markedly different from traditional accounting, which is centered on organizational structure, and corresponds to a modern paradigm in which the project is viewed as the primary unit of economic analysis and control. Moreover, integrating project accounting with advanced IT tools—such as ERP systems or project management applications—offers organizations a real-time, integrated perspective on the financial and operational progress of each initiative.

This paper aims to analyze the role and utility of project-based accounting in the context of contemporary financial management, with a focus on its concrete benefits, implementation challenges, and the conditions necessary to harness its strategic potential. The guiding research question is: How does project-based accounting contribute to enhancing financial efficiency and strengthening decision-making capacity in modern organizations?

The study is structured as follows: after this introduction, the theoretical and conceptual framework is presented, followed by the research methodology, the main findings and related discussions, and finally the conclusions and recommendations for both practitioners and scholars.

2. Theoretical and conceptual framework

Project-based accounting is increasingly recognized in both academic literature and managerial practice as a comprehensive tool for financial tracking, analysis, and control, adapted to the growing prevalence of project-structured

activities—each with distinct objectives, budgets, and timelines. This accounting model goes beyond the simple recording of financial transactions, offering an analytical perspective on resource allocation and utilization at the level of each individual project. Unlike traditional accounting, which mirrors an organization's hierarchical structure and is centered around general ledgers and functional cost centers, project accounting introduces a cross-functional dimension to financial management. In this system, each project is treated as an autonomous entity, with its own set of expenditures, revenues, commitments, and funding sources. This enables granular monitoring of budget execution, real-time performance assessment, and enhanced capacity to identify deviations from financial planning.

A defining feature of project accounting is its role in evaluating economic and financial performance. By clearly allocating direct and indirect costs, tracking implementation stages, and calculating efficiency indicators, this system provides in-depth insights into the profitability of each investment initiative. Moreover, by highlighting results at the project level, it supports team accountability and facilitates strategic decision-making grounded in real-time data, rather than in aggregated organizational reports.

The integration of project accounting with modern management tools is essential for its effective implementation. IT systems such as ERPs (SAP, Oracle, Microsoft Dynamics) and applications like Microsoft Project enable data flow automation, alignment of operational and financial activities, and the generation of relevant reports across all decision-making levels. These platforms ensure not only process coherence, but also a transparent and controllable framework for financial governance.

Specialized literature increasingly supports the view that in a project-driven economy, traditional accounting becomes insufficient. Project-based accounting is not merely a technical evolution, but a strategic necessity that redefines the relationship between financial management and organizational governance. In this context, it must be understood as a pillar of financial sustainability and competitiveness, with direct applicability in fields such as construction, IT, education, research, and public administration.

3. Methodology

This study is based on a qualitative, exploratory approach, aimed at understanding the role and effectiveness of project-based accounting within the context of contemporary financial management. The chosen methodology allowed for both a conceptual analysis and the direct observation of how organizations structure and apply their accounting practices, depending on whether or not they report on a project-by-project basis.

In concrete terms, we studied real accounting practices from organizations conducting project-based activities, particularly in sectors such as construction, IT, consulting, and public administration. The study included two main categories of entities:

- Organizations that apply integrated project accounting, with clearly separated tracking of costs, revenues, and budget execution for each individual project;
- Organizations that operate under a generalist accounting system, without explicit project separation or cost center allocation.

This comparative approach made it possible to highlight the significant advantages offered by project-based accounting, especially in terms of visibility into the profitability of individual initiatives. In traditional general accounting, the poor performance of specific projects or activities can remain “concealed” by overall company aggregates, potentially leading to misguided strategic decisions or the continuation of loss-making operations. In contrast, project-based accounting allows for precise identification of each project’s, client’s, or cost center’s contribution to the organization’s financial outcomes, thereby enabling more informed decisions and tighter financial control.

Data collection was conducted through:

- Documentary analysis (specialized literature, best practice guides, accounting standards);
- Direct observation of accounting structures implemented within selected organizations;
- Study of ERP systems that offer dedicated modules for project-based accounting (e.g., SAP, Microsoft Dynamics, Oracle).

The analysis focused on aspects such as the recording of direct and indirect costs, integration with operational planning, the degree of reporting automation, and the use of financial data in the decision-making process.

Research limitations stem primarily from the qualitative nature of the study and restricted access to detailed financial data from private companies, limiting the generalizability of conclusions. Nevertheless, the diversity of cases studied and the methodological contrast between the two accounting models analyzed provide a robust foundation for evaluating the practical applicability and added value of project-based accounting.

4. Impact on financial performance

When properly implemented, project-based accounting becomes a decisive instrument in assessing an organization’s economic and financial performance. This study has shown that a detailed, project-structured accounting system not only enables rigorous tracking of budget execution, but also provides a

functional diagnostic of the efficiency of investments, activities, and resource allocation. Organizations that rely on a project-oriented accounting system report a markedly superior ability to detect budget deviations in real time, which allows for rapid and targeted corrective action. For instance, when a project exceeds its approved expenditure limits, the accounting system can automatically signal the source of the deviation, specifying the cost category, the responsible party, and the likely nature of the discrepancy—be it operational, contractual, or procedural. In the absence of this visibility, such deviations may remain undetected until the end of the fiscal year, at which point corrective action is both delayed and ineffective.

Moreover, project-based accounting enables a direct correlation between expenses and outcomes, fostering a realistic analysis of the cost-benefit ratio for each activity carried out. This direct link between inputs (resources consumed) and outputs (deliverables, objectives achieved) forms an objective foundation for strategic decisions on whether to continue, scale, or discontinue a project.

A key contribution of this accounting model is its ability to precisely identify unprofitable projects that, under traditional accounting systems, might be “hidden” within an overall positive financial result. For example, in a company managing several concurrent projects, global profitability can obscure the losses of a single initiative, masked by the success of others. Without project-level accounting, this loss remains invisible, leading to inefficient resource allocation and the continuation of unnecessarily costly activities.

At the same time, this system provides a framework for internal accountability, as each team, coordinator, or project leader gains visibility into the financial execution of their project and can be evaluated based on clear, measurable, and transparent indicators. This fosters an organizational culture focused on results, performance, and financial responsibility.

In conclusion, the impact of project-based accounting on financial performance is profound, multidimensional, and transformative, provided the organization has the technical infrastructure and professional expertise to ensure proper and complete implementation. More than just a record-keeping system, project-based accounting functions as a financial governance tool, enabling the transition from reactive to strategic management.

5. Practical examples

To demonstrate the concrete applicability of project-based accounting, this study included an analysis of relevant case studies from various economic sectors, where the accounting approach was tailored to the specific nature of project-based operations. These examples confirmed that the success of project

accounting depends not only on technical implementation but also on the degree of integration with operational workflows and the managerial maturity of the organization.

Construction Sector

In the construction sector, where each project represents a distinct undertaking with its own budget, timeline, and team, project-based accounting is an operational necessity. Companies review revenues and expenditures on a monthly basis for each individual site, monitoring both physical progress and budget execution. Financial reports are aligned with field data, enabling prompt corrective actions in case of budget overruns or implementation delays. In addition, management can benchmark projects against one another in terms of financial performance, identifying more effective models of resource allocation.

IT and Consulting Sectors

In IT and consulting firms, project-based accounting enables detailed tracking of costs associated with each client or contract. By integrating ERP modules with time-tracking and resource management tools, companies can calculate the real profitability of each project, considering both direct costs (labor hours, licenses, subcontracting) and indirect costs (operational overhead). These insights allow firms to make rational decisions on whether a particular client or project type is financially viable or should be renegotiated. Furthermore, this system helps avoid underestimation of expenses and protects profit margins.

Public Institutions and EU-Funded Projects

In the public sector and organizations managing non-reimbursable funds, project-based accounting is mandated by donor regulations and is essential for financial justification. For example, in projects funded under programs such as the NRRP, Regional Program, or PEO, every expenditure category must be recorded separately—eligible or ineligible—and linked to a specific activity or result code. Platforms such as MySMIS, along with accounting software configured for project tracking, enable this level of monitoring, ensuring traceability, transparency, and compliance with audit requirements. These IT systems also allow for the automatic generation of standardized reports required by managing authorities.

These examples demonstrate that the value of project accounting lies in its adaptability to each sector's particularities, depending on the nature of projects, sources of funding, and the maturity of internal processes. Its success is not solely dependent on IT infrastructure, but also on how the organization integrates accounting into its decision-making chain and operational culture.

6. Advantages and implementation challenges

The implementation of project-based accounting generates a series of significant benefits, while also involving technical, procedural, and human challenges that must be carefully managed to ensure that the system operates effectively and delivers meaningful results.

Identified Advantages

One of the most important advantages is the increase in financial transparency, as each project is treated as a distinct responsibility center with its own budget, clearly defined funding sources, and specific performance indicators. This level of transparency is essential both in the private sector—for assessing economic efficiency—and in the public sector, where traceability of expenditures is a fundamental requirement for administrative integrity.

Secondly, project-based accounting enables comparative analyses between similar projects and across successive budgetary periods. It offers managers valuable tools for forecasting, benchmarking, and adjusting resource allocation strategies. High-performing projects can be quickly identified, along with those exhibiting disproportionate costs relative to their outcomes, and performance patterns can be either replicated or avoided accordingly.

Another key benefit is the enhanced accountability of project teams, as there is a clear association between operational decisions and their financial consequences. In such a system, decisions to accelerate a phase, outsource an activity, or alter a delivery timeline have measurable financial implications that become visible in real time and can be objectively assessed.

Finally, project accounting contributes to organizational financial learning: the continuous feedback generated by execution reports enables organizations to refine their planning, evaluation, and control methods on an ongoing basis.

Challenges and Obstacles

Despite these benefits, the implementation of project-based accounting involves a number of difficulties. One of the most common is the need to adapt existing IT systems, especially in organizations that rely on outdated or inflexible accounting software that does not support the dynamic allocation of cost centers and project codes.

Additionally, allocating indirect costs often proves problematic, particularly when multiple projects share common resources (e.g., administrative staff, utilities, rent). The absence of clear allocation rules can compromise the accuracy of financial reporting and generate internal friction among project teams.

Another important obstacle is the insufficient training of financial-accounting staff, particularly in organizations lacking experience with project-based operations or those functioning within a rigid bureaucratic environment. Effective implementation requires knowledge not only of accounting principles but also of project management logic, which calls for specialized professional development and strong managerial support.

Lastly, resistance to change is a cultural factor that must not be underestimated. Transitioning from a traditional aggregated accounting model to a granular, responsibility-driven one entails an institutional adaptation process that cannot be achieved through administrative decree alone. It must be supported by leadership, internal communication, and performance-oriented incentive policies.

7. Summary of findings

The research carried out has rigorously confirmed that project-based accounting is no longer merely an operational option, but has become a strategic necessity for organizations seeking to maintain competitiveness, manage resources efficiently, and base their decisions on sound financial data. In today's economic environment—one that demands a clear focus on objectives, results, and financial responsibility—granular, project-centered accounting offers a critical advantage in terms of governance and performance.

A key finding of the study is the demonstration of project-based accounting's ability to provide a faithful representation of each initiative's profitability, a level of insight that traditional, aggregated accounting cannot offer. By clearly delineating revenue and expenditure flows for each project, organizations can analyze not only budget execution, but also the efficiency of operational decisions and the contribution of each activity to overall results.

A second central aspect revealed by the research is the direct support that project accounting provides to decision-making processes. Accounting data no longer serve merely a retrospective reporting function; they become active tools for risk assessment, strategy adjustment, and future scenario planning. This paradigm shift—from accounting as a passive record-keeping function to accounting as a strategic enabler—is one of the most significant gains for modern financial management.

The study also highlighted the positive impact on organizational accountability: by linking operational decisions to their financial consequences, project teams develop a more conscientious attitude toward costs, deadlines, and deliverables. This, in turn, fosters an institutional culture oriented toward performance and efficiency.

In addition, the implementation of project-based accounting was shown to bring clear benefits in terms of traceability, auditability, and regulatory compliance, especially in the case of externally funded projects. The clear structuring of expenditures and the automation of reports reduce the risk of errors and facilitate ex-post verification processes.

In conclusion, project-based accounting emerges as a cornerstone of contemporary financial management, at the intersection of transparency, efficiency, and informed decision-making. It provides organizations not only with clearer visibility into their operations, but also with a robust mechanism for internal control and strategic optimization.

7.1. Practical Implications

The findings of this research clearly demonstrate that the implementation of project-based accounting brings about a profound transformation in how organizations understand, manage, and optimize their financial resources. The practical implications of this approach are manifold, influencing both operational procedures and strategic decision-making processes.

First, project-based accounting allows for a redefinition of the relationship between financial execution and managerial control. By clearly mapping financial flows for each individual project, it ensures a direct correlation between budgets, activities, and outcomes. This has an immediate impact on how projects are planned, resources are allocated, and decisions are made to redirect or recalibrate ongoing activities.

Second, in organizations managing multiple projects simultaneously—whether funded internally or through external sources such as EU funds—project accounting becomes an essential tool for internal control. It helps prevent resource overlap and inefficiencies, ensuring optimal alignment between means and objectives. In this sense, project-based accounting provides a platform for financial governance, where each project functions as a unit of analysis, evaluation, and accountability.

Another major implication relates to financial reporting and accountability to third parties. Organizations that operate on a project basis—especially those implementing co-financed programs—must provide clear evidence of the eligibility and efficiency of their expenditures. A well-structured project accounting system not only facilitates this process but ensures that reporting is auditable, reproducible, and transparent.

Moreover, project accounting serves an educational function within organizations. By offering visibility into costs and outcomes, it fosters a performance-oriented organizational culture grounded in accountability and financial discipline. This dimension, often overlooked, is vital for the long-term sustainability of any modern organization.

In conclusion, the practical implications of project-based accounting go far beyond bookkeeping. They influence governance architecture, operational efficiency, decision-making quality, and stakeholder trust. This is not merely a technical adjustment, but a substantive transformation in how organizations relate to their resources and strategic goals.

7.2. Recommendations for Project-Based Organizations

Based on the conclusions of this study, it is evident that the transition toward project-based accounting requires a coordinated effort of strategic, technological, and human adaptation. Adding a new accounting function is not sufficient; a restructuring of how the organization designs its reporting, control, and financial evaluation systems is required. Accordingly, the following recommendations address both accounting infrastructure and broader organizational aspects.

1. Reorganize the internal accounting structure

Companies should adapt their chart of accounts and cost center structures to reflect each project individually. It is essential that every project be assigned specific codes for revenues, direct and indirect costs, funding sources, and activity categories. This structure ensures traceability and enables meaningful comparative financial analysis.

2. Integrate accounting into advanced information systems

Adopting ERP systems or accounting platforms with dedicated project modules is vital. These systems allow for workflow automation, integration between operational planning and financial execution, and the generation of reports tailored to management, audit, or external reporting requirements.

3. Provide professional training for financial and accounting staff

Project-based accounting cannot be effectively implemented without a professionally trained team familiar with the specificities of project management. Internal training sessions or partnerships with specialized training providers are recommended to ensure understanding of performance indicators, indirect cost allocation methods, and reporting requirements for co-financed projects.

4. Develop standardized internal procedures

Organizations are encouraged to formalize processes related to budgeting, cost allocation, budget execution control, and financial project closure. These procedures should include clear methods for distributing shared costs, explicit responsibilities, and internal control mechanisms.

5. Promote a performance-oriented organizational culture

Beyond the technical components, project accounting must be supported by an organizational culture grounded in transparency, accountability, and

results orientation. Management should actively encourage the use of financial data in decision-making and leverage accounting information not merely for compliance, but as a foundation for growth and development.

7.3. Future Research Directions

Project-based accounting, as a tool for modernizing financial management, represents a field with significant potential for both theoretical and practical development, particularly in an increasingly digitalized, interconnected, and results-oriented economic context. This paper has outlined a solid conceptual and applied framework, while also opening several meaningful avenues for future research.

A first key direction is the quantitative evaluation of the impact of project-based accounting on organizational financial performance. Future studies could investigate, through statistical methods, the correlation between the level of reporting granularity and indicators such as efficiency, profitability, or financial risk. Such research would allow the identification of critical thresholds in terms of the added value provided by this accounting approach.

A second valuable avenue would be an international comparative study of project accounting models, focusing on best practices from countries already implementing advanced, digitally integrated systems (e.g., the Netherlands, Sweden, Canada). This type of analysis could help formulate recommendations for standard harmonization and support Romanian organizations in their digital transformation processes.

Another promising research area is the integration of project accounting with ERP and project management systems, with emphasis on interoperability, automation, and the real-time generation of performance indicators. In this regard, multidisciplinary studies involving IT experts could yield actionable insights for designing financial-information architectures in modern organizations.

Lastly, attention should be given to the ethical and decision-responsibility dimensions associated with project-level financial reporting. The increased visibility of financial results at the project level may create additional pressures on teams and decision-makers. This requires analysis from both an organizational culture perspective and a risk management standpoint to prevent distorted reporting.

In conclusion, project-based accounting remains a dynamic, strategic field within a project-driven economy, and future research can contribute not only to the refinement of theoretical tools, but also to the development of sustainable and adaptive financial governance models for contemporary organizations.

References

- Anghel, I. (2018). Cost Control and Analysis in Investment Projects. *Journal of Finance, Banking, Insurance*, No. 2, pp. 72–81.
- Asana (2025). *Project Accounting: How to Weigh Project Cost-Benefits*. Available online: <https://asana.com/resources/project-accounting>
- Deltek (2025). What Is Project Accounting? Get Started With This Guide. Available online: <https://www.deltek.com/en/erp/project-accounting>
- ERP Focus (2024). *ERP and Project Accounting Software Integration*. Available online: <https://www.erpfocus.com/erp-accounting-software-integration.html>
- European Commission (2021). *Financial Guidelines for Project-Based Budgeting in EU-Funded Programs*. Brussels: DG REGIO.
- EY Romania (2023). *Study on the Digitalization of Accounting Systems in Romanian Companies*. EY Insights, April 2023.
- International Project Management Association (IPMA) (2021). *Project Cost Management – Best Practices*. Available online: <https://www.ipma.world>
- NetSuite(2025). *How ERP Makes Project Management Easier*. Available online: <https://www.netsuite.com/portal/resource/articles/erp/erp-project-management.shtml>
- Nicolescu, O., & Verboncu, I. (2020). *Organizational Management*. Bucharest: Economic Publishing House.
- Nikraves, R., Azizi, J., & Golshani, T. (2024). Investigating the Impact of an Integrated Project Management System on Financial Performance. *ResearchGate*. Available online: <https://www.researchgate.net/publication/381174511>
- Popescu, C., & Ionescu, D. (2020). Project Accounting in the Context of the Modern Economy. *Journal of Accounting and Management Information Systems*, 29 (3), pp. 55–66.
- Productive.io (2024). *Project Accounting: A Complete Guide to Mastering Project Finances*. Available online: <https://productive.io/blog/project-accounting/>
- Project Management Institute (PMI) (2022). *A Guide to the Project Management Body of Knowledge (PMBOK® Guide) – 7th Edition*. Newtown Square, PA: PMI.
- Ristea, M., Dumitru, C. G., & Ioanăș, C. (2019). *Fundamentals of Managerial Accounting*. Bucharest: CECCAR Publishing House.
- Rocketlane (2023). *A Guide to Project-Based Accounting*. Available online: <https://www.rocketlane.com/blogs/project-based-accounting>